



Hello,

My name is Dave Whitaker and I have lived in Olde Point since 2012. I was a member of the architectural board for my previous neighborhood for five years where I enjoyed being an integral part of our community. Based on that experience, I joined the Olde Point ACC within the first two months of moving in and have served as a member since.

In my professional life, I have a 35-year track record of success in sales and management. My sales training and experience have covered all aspects outside sales and territory management including prospecting, sales negotiations, and closing skills. As a manager, I've hired, trained, and led sales teams that consistently exceeded their established goals and quotas. The interpersonal skills acquired during my career have enabled me to effectively work directly with property owners to accommodate their requests and work through any potential issues that may arise.

As a member of the OPPOA ACC for the past 11 years, I have served in various supporting roles and maintained records of past decisions and precedence, all in an effort to help apply our covenants fairly, consistently, and without bias. We live in one of the oldest and most well-established areas of Hampstead and I take pride in being a part of the team that helps to keep our neighborhood beautiful. I'd be honored to continue as a member of the OPPOA ACC.

Respectfully,

Dave Whitaker